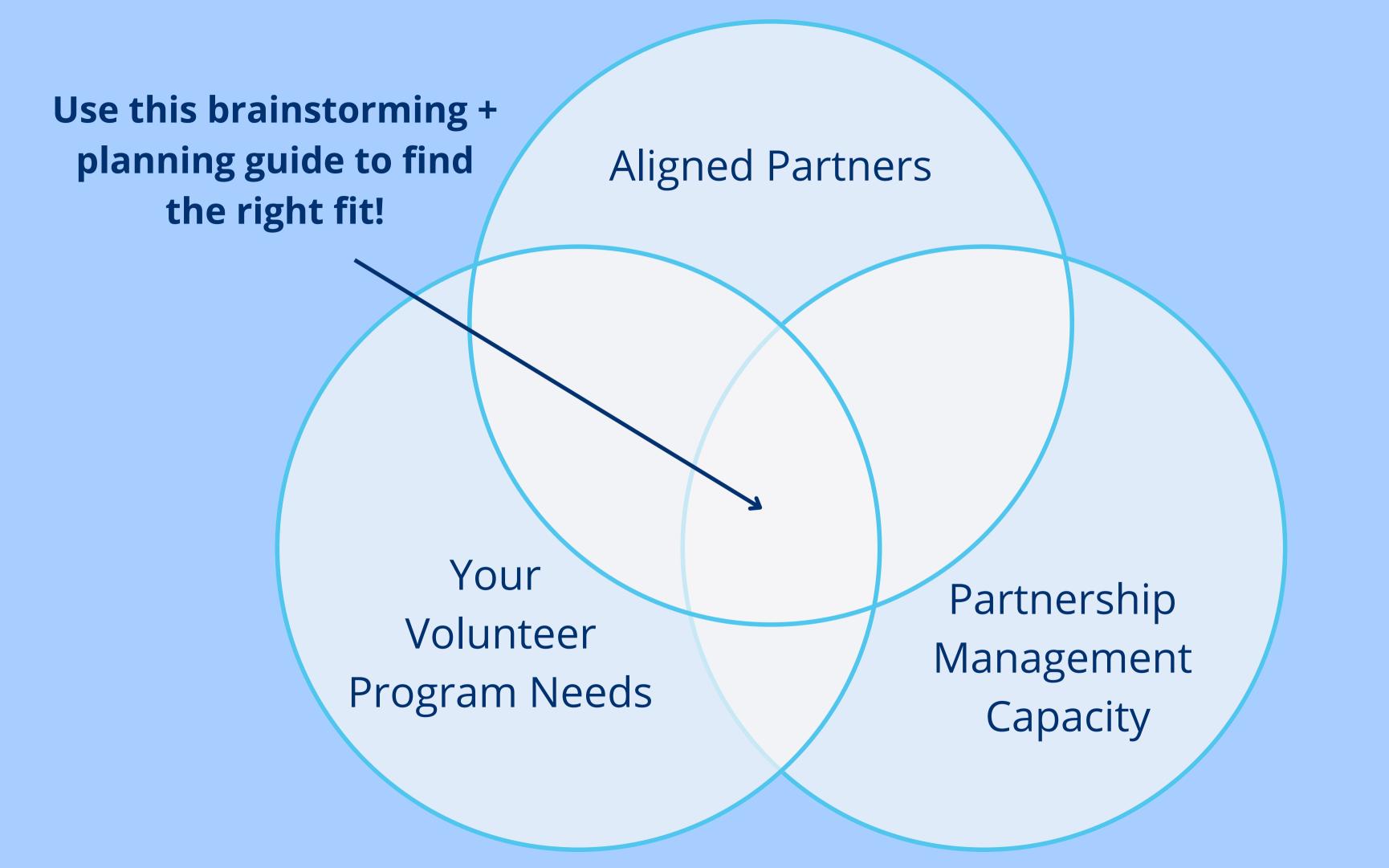
Corporate Partnerships Planning Guide







Plan for Successful Partnerships



First, determine what successful partnerships will look like for your program. Start with the end in mind!



Next, create your corporate partnership framework. What types of projects + support would you like in a corporate partner? How will you structure these opportunities?



Finally, you'll begin your outreach and partnership building. Come ready to talk about the unique offerings of your corporate partnership program.





Our Volunteer Program's Notes Qualities of Successful Partnerships

Partnership Volunteerism Projects + Support Framework	Notes	

Brainstorm of Prospective Partners

Notes

Corporate Partnership Checklist

Can you answer YES to each of these questions?

Evaluate your potential partners to ensure you're ready to move forward in building this relationship.

Is this potential partner aligned on our organization's values?

Is this partner able to meet us in ways that make an impact?

Do I have the systems + tools in place to manage this partnership?

Do we have an agreed upon framework for open communication?

Are we clear on what defines success for this partnership?





Managing Corporate Partnerships

Opportunities:

- projects
- employee volunteerism
- team building
- dollars for doers

Communication:

- regular check-ins on goals
- follow up after events
- volunteer communication + engagement

Tools + Systems:

- collect data
- report impact
- maintain consistently
- grow your program!

